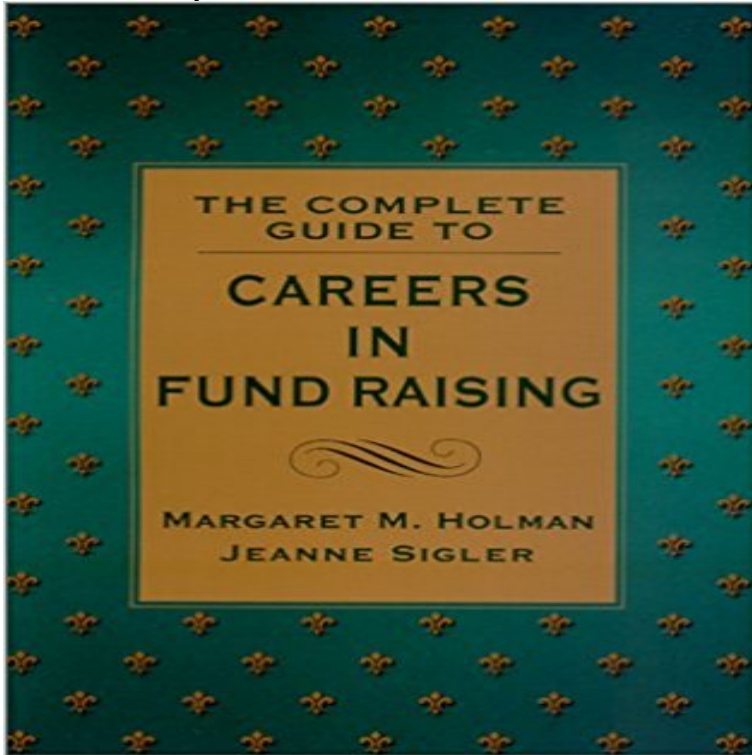


# The Complete Guide to Careers in Fund Raising



In eight chapters co-authors Holman and Sigler present job opportunities, types of positions and job descriptions, salary negotiation information, suggestions for breaking in and advancing within the fund-raising profession, and an outlook for a career in fund raising. Three career snapshots and a reference list complete the book. Recommended for those who are considering a career in fund raising for nonprofit organizations, or those who are advancing within the profession.

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